



GAMING INDUSTRY STATISTICS - QUARTERLY HIGHLIGHTS

Q3 2022 – OCTOBER TO DECEMBER 2022

QUARTERLY GAMING INDUSTRY HIGHLIGHTS

Reporting Period: 3rd Quarter October to December 2022

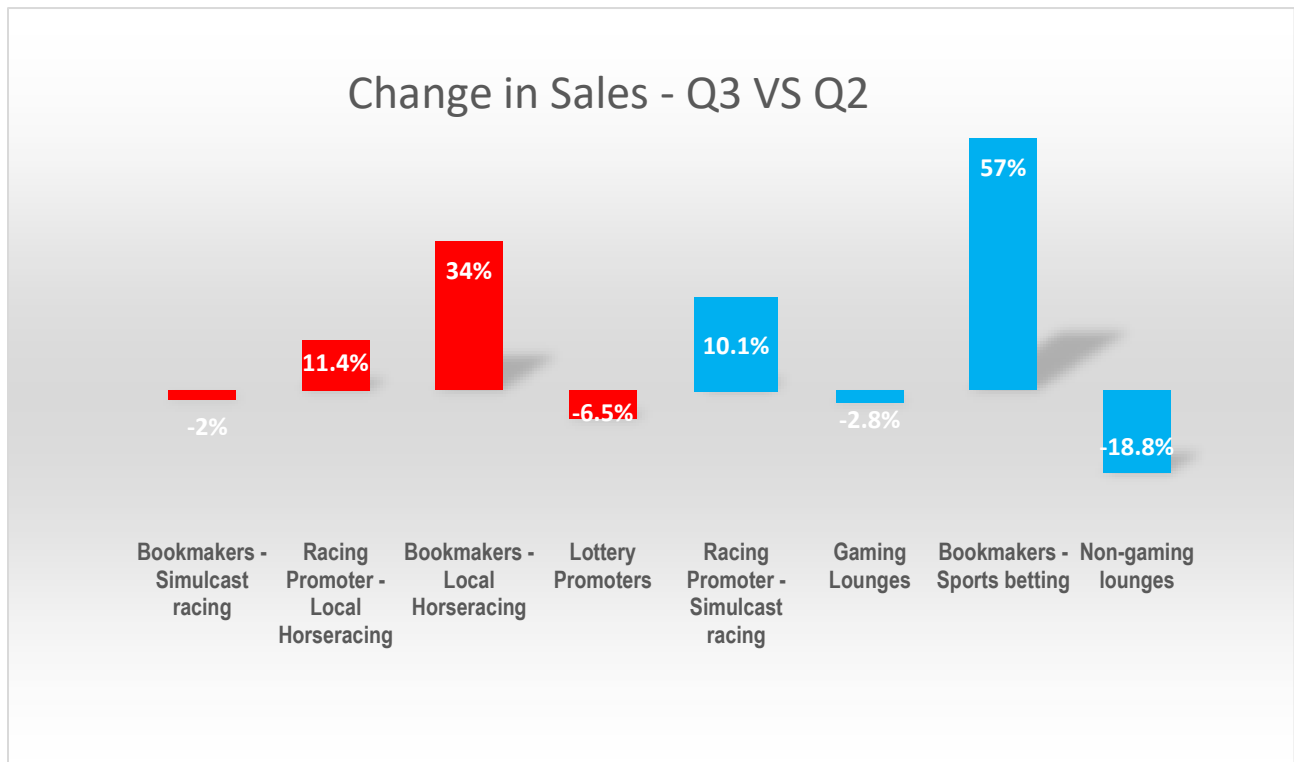
This document provides an overview, key highlights and statistics for Jamaica's gaming industry for the quarter of October to December 2022.

Information presented is by sector, which includes data reported by operators, licensed and regulated by the Betting Gaming and Lotteries Commission.

Betting includes bookmaking, pari-mutual wagering and fixed odd betting on horseracing (local and simulcast) and sports betting inclusive, of online casino and poker games.

Lottery comprises sales of lottery games classified as declared lottery, daily numbers game or instant lottery.

Gaming includes gaming machines (slots and locally-made gaming machines) and technical service providers.



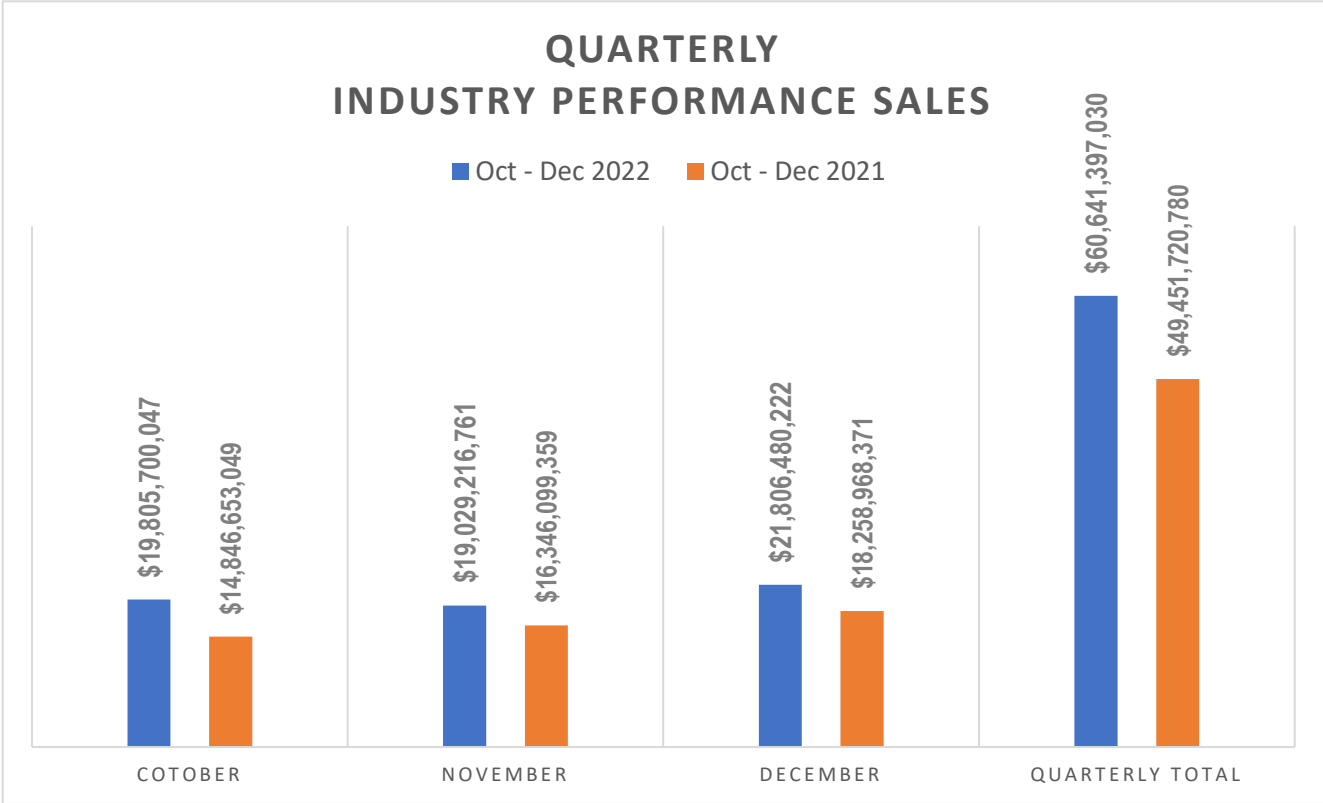
2022 | Third Quarter INDUSTRY PERFORMANCE – SALES

Total industry third quarter sales for October to December 2022 amounted to J\$60.641 billion, a decrease of 1.65% when compared quarter July to September 2022.

The gaming and lottery sectors recorded decreases of 3.7% and 6.53% respectively, while the betting sector recorded a 31.41% increase. Sports betting increased by 57.10%, the racing promoter, local racing increased by 11.37% and simulcast increased by 10.08%, bookmakers, recorded 33.74% increase and 2.18% decrease for local and overseas racing respectively. The 33.74% increase in bookmaker's local sales could be attributed to the \$93.4 million contributed from bets accepted by Supreme Ventures Gaming on local racing using Fixed Odds which commenced on November 26, 2022. In the non-gaming sector, one operator with nine (9) locations and seventy-six (76) gaming machines which they operated during the quarter generated 64.88% of the total sales and contributed 44.17% of the revenue.

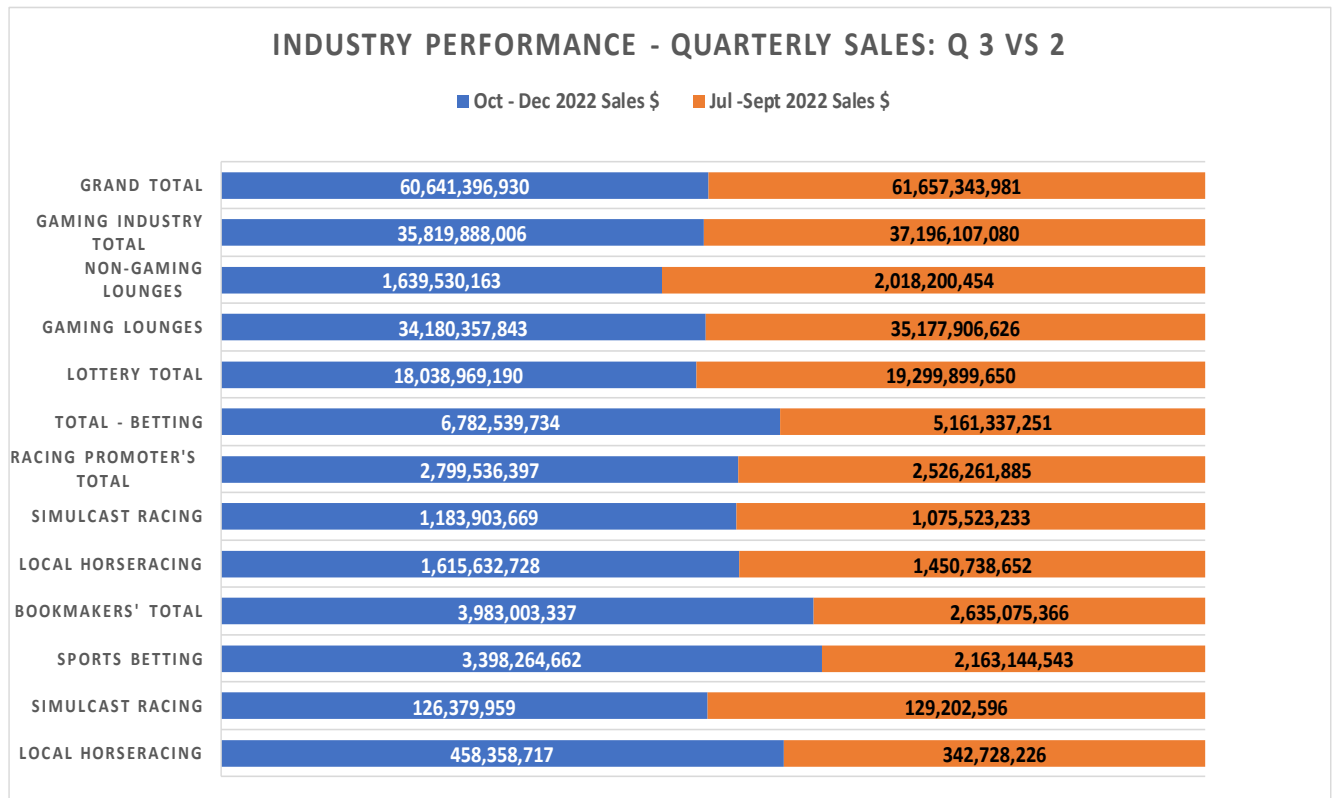
Gaming lounges in St. Andrew and St. James generated 55.66% and 23.63% of total sales respectively for Q3. Overall sales decrease by 18.76% when compared to Q2.

2022 | Third Quarter INDUSTRY PERFORMANCE – SALES (CONT'D)



2022 | Third Quarter INDUSTRY PERFORMANCE – SALES (CONT'D)

	2022			2021		
	SALES	PAYOUT	GROSS PROFIT	SALES	PAYOUT	GROSS PROFIT
OCT	19,805,700,047	16,330,753,800	3,474,946,247	14,846,653,049	12,484,819,481	2,361,833,568
NOV	19,029,216,761	16,217,539,138	2,811,677,623	16,346,099,359	13,847,940,044	2,498,159,316
DEC	21,806,480,222	18,804,469,763	3,002,010,459	18,258,968,371	15,423,000,259	2,835,968,112
Q3 2022	60,641,397,030	51,352,762,701	9,288,634,329	49,451,720,780	41,755,759,784	7,695,960,996



2022 | Third Quarter

INDUSTRY PERFORMANCE – SALES (CONT'D)

Oct - Dec 2022	Sales \$	Payout/Prize Liability \$	Declared Gross Profit \$
Bookmakers			
Local Horseracing	458,358,717	314,537,702	143,821,014
Simulcast racing	126,379,959	81,390,337	44,989,621
Sports betting	3,398,264,662	2,905,555,880	492,708,782
Sub-total	3,983,003,337	3,301,483,919	681,519,417
Racing Promoter			
Local Horseracing	1,615,632,728	1,304,125,297	311,507,431
Simulcast racing	1,183,903,669	791,134,030	392,769,640
Sub-total	2,799,536,397	2,095,259,327	704,277,070
TOTAL - BETTING	6,782,539,734	5,396,743,246	1,385,796,487
LOTTERY	18,038,969,190	12,337,072,123	5,701,897,067
GAMING			
Gaming Lounges	34,180,357,843	32,060,005,350	2,120,352,494
Non-gaming lounges	1,639,530,163	1,558,480,206	81,049,957
Sub-total	35,819,888,006	33,618,485,556	2,201,402,450
GRAND TOTAL	60,641,396,930	51,352,300,925	9,289,096,005

Oct - Dec 2021	Sales \$	Payout/Prize Liability \$	Declared Gross Profit \$
Bookmakers			
Local Horseracing	371,901,930	234,867,996	137,033,934
Simulcast racing	126,710,401	85,851,482	40,858,919
Sports betting	2,334,780,429	1,950,378,550	384,401,879
Sub-total	2,833,392,760	2,271,098,028	562,294,732
Racing Promoter			
Local Horseracing	1,489,624,299	1,242,488,291	247,136,007
Simulcast racing	885,200,122	586,805,437	298,394,686
Sub-total	2,374,824,421	1,829,293,728	545,530,693
TOTAL - BETTING	5,208,217,182	4,100,391,756	1,107,825,425
LOTTERY	17,163,628,224	11,731,428,873	5,432,199,351
GAMING			
Gaming Lounges	24,847,911,095	23,794,499,807	1,053,411,288
Non-gaming lounges	2,231,964,279	2,129,439,348	102,524,931
Sub-total	27,079,875,374	25,923,939,155	1,155,936,219
GRAND TOTAL	49,451,720,780	41,755,759,784	7,695,960,996

2022 | Third Quarter

INDUSTRY PERFORMANCE - GOVERNMENT REVENUE

Government gains 18.65% in YTD revenue from gaming industry

SECTOR	Q3 2022 (\$)	Q3 2021 (\$)	CHANGE OVER Q3 2021
BETTING			
Bookmakers	84,293,712	65,518,513	28.7%
Racing Promoter	67,382,661	46,914,802	43.6%
Total Betting	151,676,373	112,433,315	34.9%
LOTTERY	2,425,648,728	2,330,298,633	4.1%
GAMING	220,024,459	115,501,817	90.5%
PRIZE COMPETITION/BINGO	0	0	
TOTAL INDUSTRY GOVERNMENT REVENUE	2,797,349,560	2,558,233,766	9.3%

Total Government Revenue from betting, lottery and gaming reached \$2.797 billion, growing 9.3% over the comparative quarter of 2021 and declining by -1.65% from the July - Sept 2022 quarter.

Betting Sector

Bookmakers' revenue increased by 28.7% and the Racing Promoter by 43.6% Q3 over Q2. All betting modes reported increases in revenue. Government revenue from betting sector was 4%. Bookmakers contributed 56% and the Racing Promoter reported a 44% of the total betting revenue.

Gaming Sector

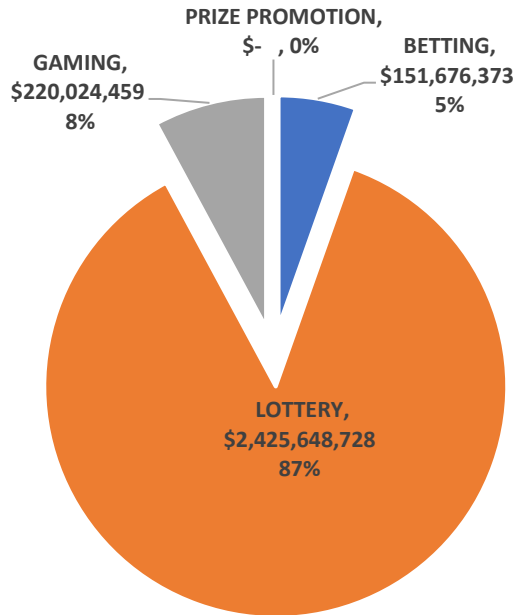
Gaming sector reported a 37.57% increase, in government revenue Q3 (October to December 2022) over Q2 of (July to September 2022). Revenue from Gaming lounges increased by 39.84% and non-gaming lounges decreased -3.6%.

Lottery Sector

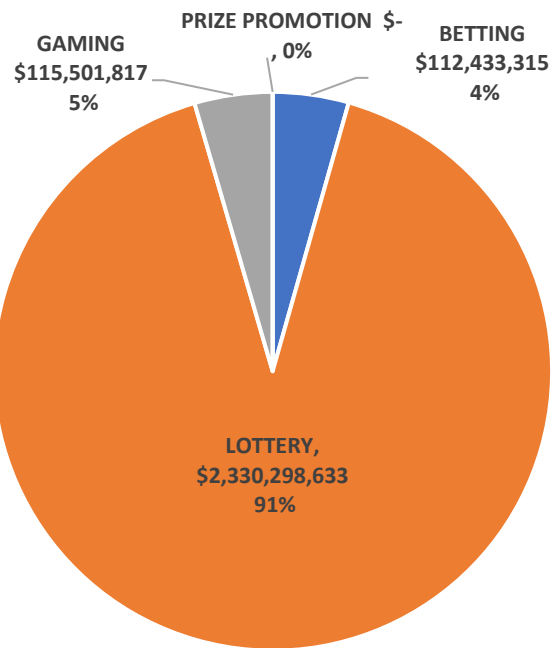
Government revenue from lottery increased in the third quarter by 4% over Q2 2022 and contributed **87%** of total Government revenue.

INDUSTRY PERFORMANCE - GOVERNMENT REVENUE (CONT'D)

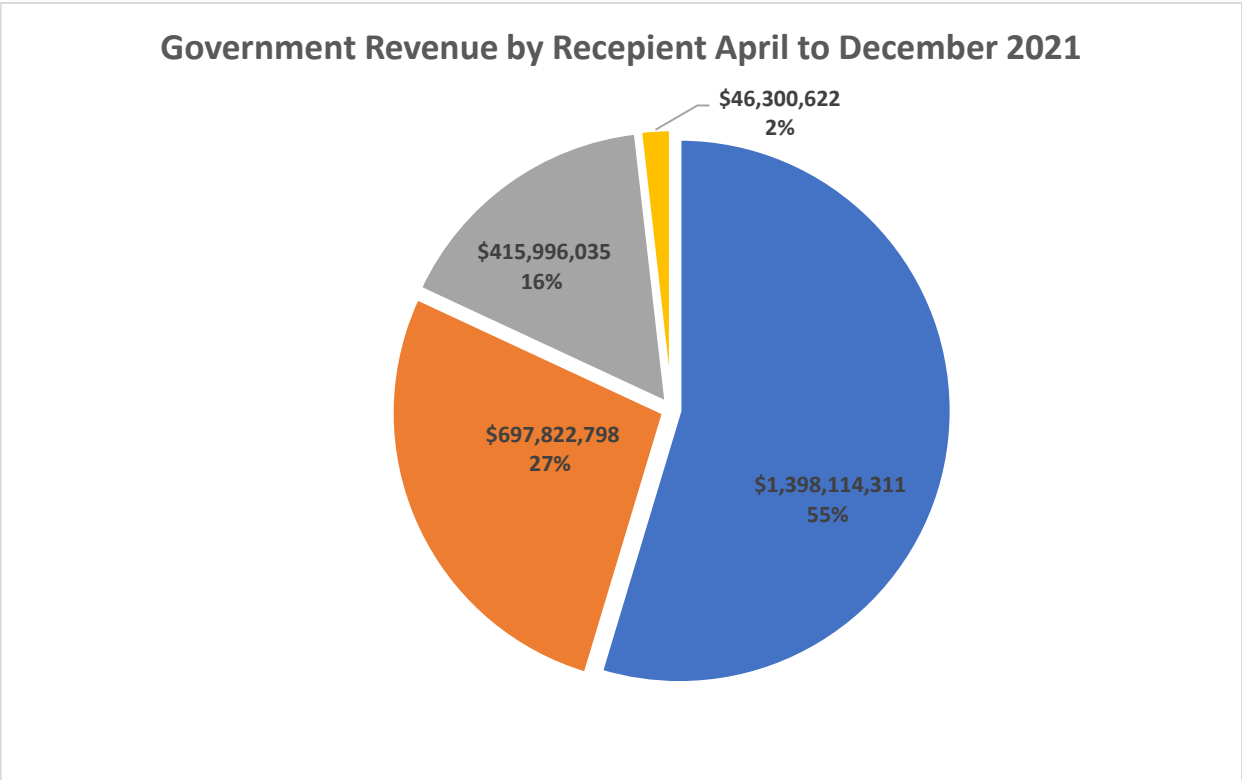
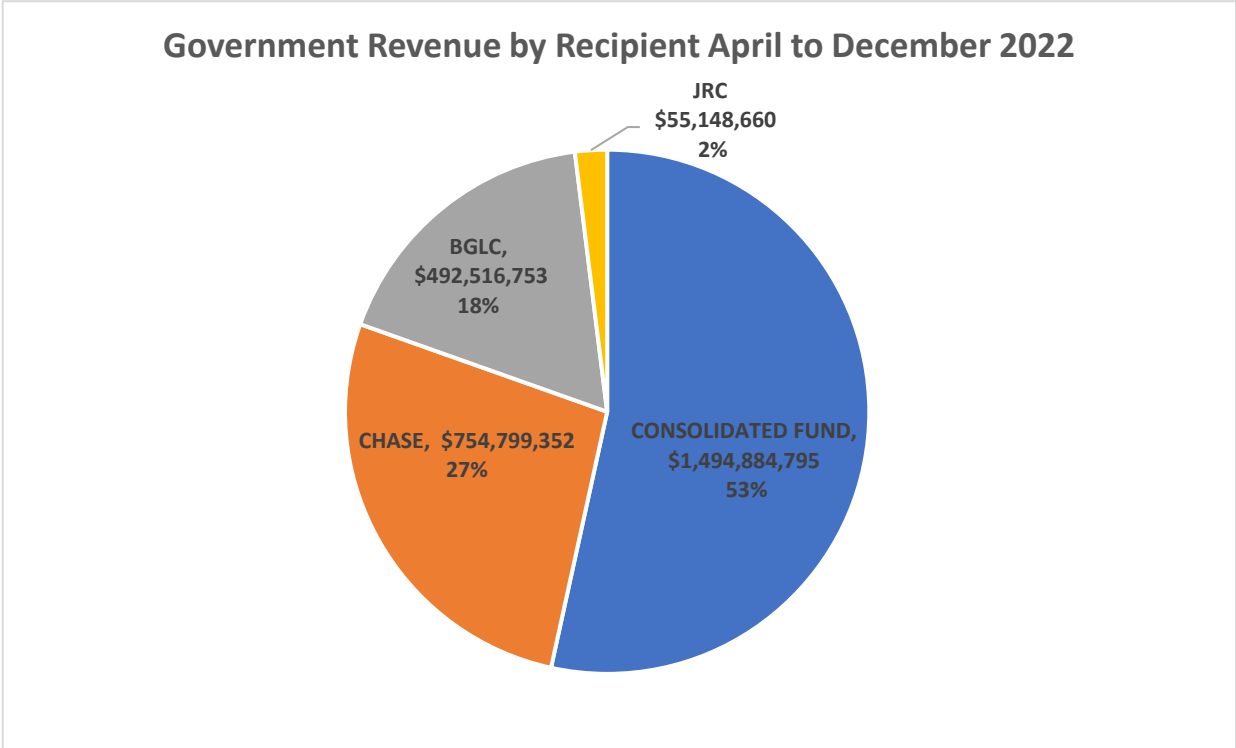
Government Revenue by Sector Oct - Dec 2022



Government Revenue by Sector Oct - Dec 2021



INDUSTRY PERFORMANCE - GOVERNMENT REVENUE (CONT'D)



INDUSTRY PERFORMANCE - GOVERNMENT REVENUE (CONT'D)

OCTOBER - DECEMBER 2022	CONSOLIDATED FUND			BGLC	JRC	TOTAL October to December 2022
	TAJ	CHASE	TOTAL			
BETTING SECTOR						
<u>Bookmakers Levy</u>						
Local Horseracing	2,295,890	-	2,295,890	3,816,350	18,384,526	24,496,767
Simulcast racing	674,844	-	674,844	1,124,741	5,623,703	7,423,287
Sports betting	34,981,003	5,063,914	40,044,917	5,063,914	-	45,108,831
Unclaimed Winnings	-	-	-	7,264,826	-	7,264,826
Bookmakers' License Fees	-	-	-	-	-	-
SUB-TOTAL	37,951,737	5,063,914	43,015,651	17,269,831	24,008,229	84,293,712
<u>Racing Promoter Pool Betting Duty</u>						
Racing Promoter's License Fees	-	-	-	-	-	-
Local Horseracing	6,230,149	-	6,230,149	2,992,399	13,465,797	22,688,345
Simulcast racing	7,855,393	-	7,855,393	5,263,541	17,674,634	30,793,567
Unclaimed Winnings	-	-	-	13,900,749	-	13,900,749
SUB-TOTAL	14,085,541	-	14,085,541	22,156,689	31,140,431	67,382,661
TOTAL BETTING	52,037,279	5,063,914	57,101,193	39,426,520	55,148,660	151,676,373
LOTTERY SECTOR						
Lottery Tax	1,172,087,427	657,554,899	1,829,642,326	327,894,441	-	2,157,536,767
Lottery Winnings Levy	127,771,218	-	127,771,218	-	-	127,771,218
Unclaimed Winnings	-	70,170,372	70,170,372	70,170,372	-	140,340,743
Lottery Licence Fees	-	-	-	-	-	-
TOTAL LOTTERY	1,299,858,646	727,725,270	2,027,583,916	398,064,813	-	2,425,648,728
GAMING SECTOR						
Gaming Lounges	137,792,897	21,198,907	158,991,804	52,997,268	-	211,989,072
Non-gaming lounges	5,195,974	811,261	6,007,235	2,028,152	-	8,035,387
Licence fees	-	0	0	-	-	0
Technical Service Provider	-	-	-	-	-	-
TOTAL GAMING	142,988,870	22,010,168	164,999,038	55,025,420	-	220,024,459
Prize Competition	-	-	-	-	-	0
Charitable Bingo Licence Fees	0	-	-	-	-	0
INDUSTRY TOTAL	1,494,884,795	754,799,352	2,249,684,147	492,516,753	55,148,660	2,797,349,560

INDUSTRY PERFORMANCE - GOVERNMENT REVENUE (CONT'D)

OCTOBER - DECEMBER 2021	CONSOLIDATED FUND			BGLC	JRC	TOTAL October to December 2021
	TAJ	CHASE	TOTAL			
BETTING SECTOR						
<i>Bookmakers Levy</i>						
Local Horseracing	2,049,386	-	2,049,386	3,415,179	17,030,884	22,495,449
Simulcast racing	566,503	-	566,503	944,171	4,720,857	6,231,532
Sports betting	26,889,574	3,841,368	30,730,942	3,841,368	-	34,572,310
Unclaimed Winnings	-	-	0	2,219,223	-	2,219,223
Bookmakers' License Fees	-	-	0	0	-	0
SUB-TOTAL	29,505,463	3,841,368	33,346,831	10,419,942	21,751,741	65,518,513
<i>Racing Promoter Pool Betting Duty</i>						
Racing Promoter's License Fees	-	-	0	0	0	0
Local Horseracing	4,942,720	-	4,942,720	2,471,360	11,121,120	18,535,201
Simulcast racing	5,967,894	-	5,967,894	2,983,947	13,427,761	22,379,601
Unclaimed Winnings	-	-	0	6,000,000	-	6,000,000
SUB-TOTAL	10,910,614	-	10,910,614	11,455,307	24,548,881	46,914,802
TOTAL BETTING	40,416,077	3,841,368	44,257,445	21,875,249	46,300,622	112,433,315
LOTTERY SECTOR						
Lottery Tax	1,083,083,307	625,815,549	1,708,898,857	308,615,862	-	2,017,514,719
Lottery Winnings Levy	199,570,877	-	199,570,877	-	-	199,570,877
Unclaimed Winnings	-	56,606,519	56,606,519	56,606,519	-	113,213,038
Lottery Licence Fees	-	-	0	0	-	0
TOTAL LOTTERY	1,282,654,184	682,422,068	1,965,076,253	365,222,381	-	2,330,298,633
GAMING SECTOR						
Gaming Lounges	68,471,734	10,534,113	79,005,847	26,335,282	-	105,341,129
Non-gaming lounges	6,572,316	1,025,249	7,597,565	2,563,123	-	10,160,688
Licence fees	0	0	0	0	-	0
Technical Service Provider	0	0	0	0	-	0
TOTAL GAMING	75,044,049	11,559,362	86,603,411	28,898,405	0	115,501,817
Prize Competition	-	-	-	0	-	0
Charitable Bingo Licence Fees	0	0	0	0	0	0
INDUSTRY TOTAL	1,398,114,311	697,822,798	2,095,937,109	415,996,035	46,300,622	2,558,233,766

Data presented is correct at the time of publication. However, may be adjusted without notice.